



Ted Strickland, Governor  
Barbara E. Riley, Director

May 1, 2009

Thomas P. Angelo, J.D.  
Angelo & Banta, P.A.  
SunTrust Center  
515 East Las Olas Boulevard, Suite 850  
Fort Lauderdale, FL 33301

RE: LETTER OF RECOMMENDATION

Dear Mr. Angelo:

The State of Ohio has had a longstanding contractual relationship with Envision Pharmaceutical Services, Inc. Envision has served as the Pharmacy Benefit Manager (PBM) of the Ohio's Best Rx prescription discount card program since its January 2005 inception. This program, developed and administered by Envision, provides medication discounts to prescription uninsured Ohioans at more than 2000 pharmacies across the state. To date the program has enrolled 468,439 people and saved those cardholders in excess of \$23 million. As the program's PBM, Envision processes an average of 47,000 prescriptions per month with the Ohio's Best Rx card. In addition, it maintains the drug pricing, application and pharmacy listing portions of our website; staffs a 24/7 call center; handles card fulfillment; and negotiates pharmaceutical manufacturer contracts on our behalf.

In June of 2007, Ohio's Best Rx moved to the Ohio Department of Aging and combined with the state's Golden Buckeye Program. Envision had to broaden its scope on card fulfillment and call center operations to accommodate the issuance of 17,000+ new cards monthly for those turning 60. When the state rebid the contract in early 2008, Envision was again the successful bidder. The references contacted at that time were most laudatory.

Over the years there have been many challenges, often due to the unusual and evolutionary nature of the program. Throughout the ongoing growth and diversification Envision Pharmaceutical Services, its professional and responsive staff has continued to give time and attention to addressing our needs and concerns. We would be happy to answer any questions you might have or if there is anything further we might add to this recommendation.

Sincerely,

Barbara E. Riley  
Director

c: Roland Hornbostel, Deputy Director of Policy and Programs  
Marc Molea, Older Americans Act Program Division Chief  
Mary A. Inbody, Ohio's Best Rx Program Manager